



VIOMI 云米[®]

— **AI Water** —

(NASDAQ: VIOT)

Company Presentation

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Viomi Snapshot

MISSION

“**AI for Better water**” – Utilizing AI technology to provide better drinking water solutions for households worldwide

VISION

“**Global Water**” – A global leader providing healthy water solutions for household users

 Cumulative **registered** patents **2,035**

 Cumulative **authorized** patents **1,483**

 Cumulative registered **inventions** **735**



FINANCIAL OVERVIEW

Net Revenues
in 2026H1 **RMB740.0MM**

Gross Profit
in 2026H1 **RMB177.7MM**
(GP margin 24.0%)

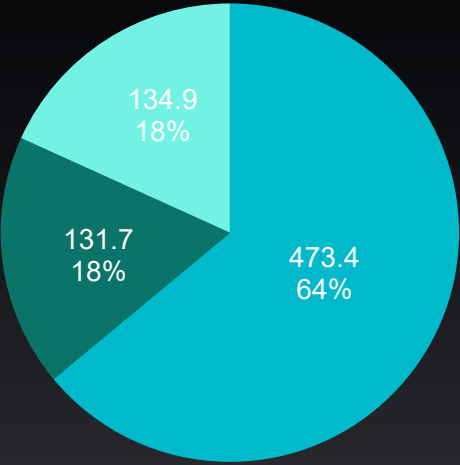
Cash Position¹
as of June 30, 2026 **RMB1,157.2MM**

Note

1. Cash position includes cash and cash equivalents, restricted cash, short-term deposits and short-term investments.

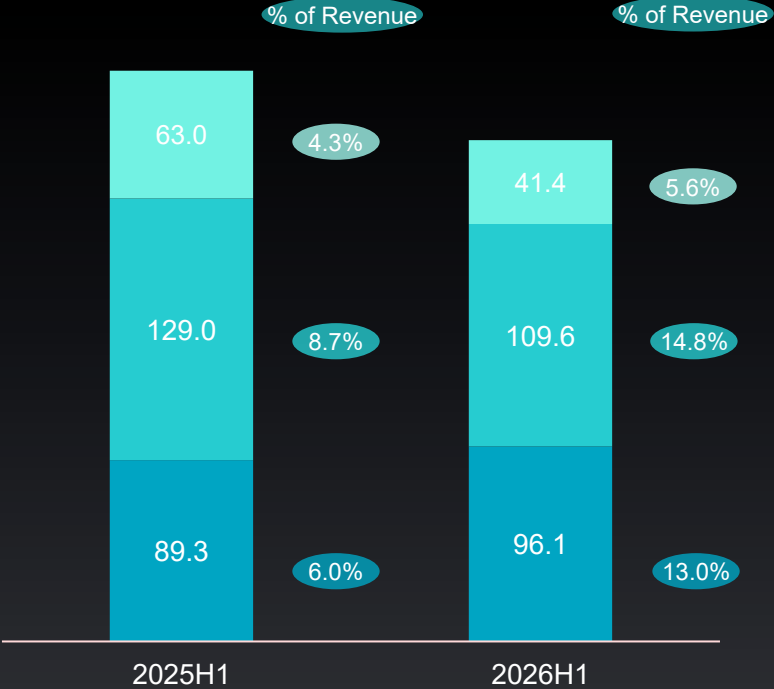
2026H1 Financial Performance

Revenue Contribution by Product Category
(RMB million)



- Home water systems
- Consumables
- Kitchen appliances and others

Operating Expenses
(RMB million)



- General and administrative
- Selling and marketing
- Research and development

Cash Position
(RMB million)



- Short-term investments
- Short-term deposits
- Restricted cash
- Cash and cash equivalents

Committed to Returning Capital to Shareholders

Our strategic transformation and initiatives are designed to ensure the Company's long-term, sustainable growth and to enhance shareholder value. We are committed to growing together with you, our valued shareholders.

-- Mr. Xiaoping Chen, Founder and CEO of Viomi



March 25, 2026

Special cash dividend

\$0.066/ADS

➤ \$0.022 per ordinary share,
with aggregate amount of \$4.5M.

October 24, 2025

New repurchase program

Up to **\$20 million**

Until December 31, 2027

➤ As of June 30, 2026, we had
repurchased approximately 2.4M ADSs
for a total of approximately US\$3.8M.

Investment Highlights

1

Innovative AI-Driven
Solutions



2

Technological
Leadership & Extensive
Patent Portfolio



3

Global Expansion &
Market Opportunities



4

Strong Financial
Position & Performance



Viomi's Decade of Technological Breakthroughs in Smart Water Purification

Redefining and Leading Water Purification

Whole-house Solution Manufacturing Facility

Next-generation Technology Innovation

Global Water

2014 – 2016

Invented tankless large-flux RO water purifiers to achieve clean drinking water



- 3D integrated waterway
- 400G large flux
- DIY filter replacement
- Motorized three-way valve
- Waste water ratio up to 4:1
- UV sterilization

2017 – 2019

Whole-house solution and established industrial chain from R&D to manufacturing



- Annual production for water purifiers: 2 million units
- Annual production for filters: 15 million units

2020 – 2023

Iteration in filtration flux / filter lifespan / water efficiency



- Filtration flux: 400G to 2000G
- Filter lifespan: 1 year to 10 years
- Waste water ratio: 1:1 to 5:1

Mineral water: high-quality drinking water



- ERO Technology
- Retain beneficial minerals in the water
- Adjustable water quality

2024 – 2026

Industry leading Water Purifier Gigafactory



- Complete water supply chain
- High automation
- Clean production
- High-quality testing

Major progress in global market



- Rapid growth in the US Amazon channel
- Further expansion of strategic customers across Southeast Asia and the Middle East

Revolutionizing the Home Water Experience with **AI-Powered** Smart Solutions

Whole Home Water Filtration System

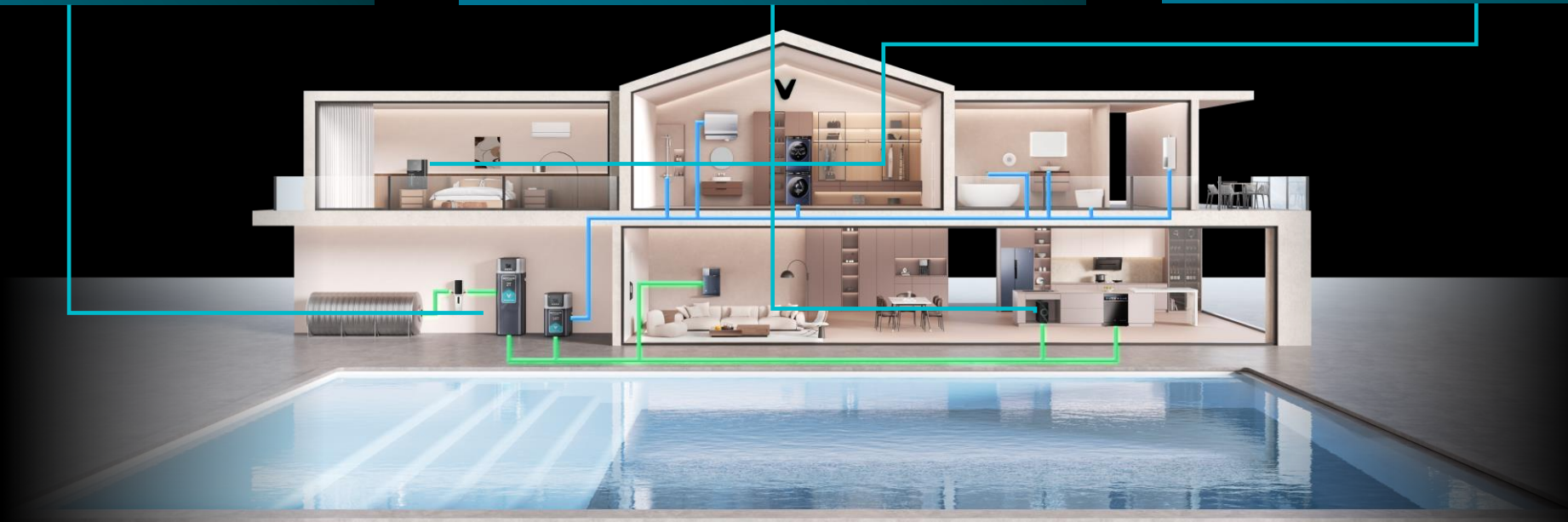
- Softener / purification solution
- Improvement from the point-of-entry

Under-sink RO Products

- Fresh clean water
- Healthy mineral water

Countertop Products

- More scenarios: living room / bedroom
- Multiple needs: boiled / ice-making / sparkling water...



Advanced AI Water Technology

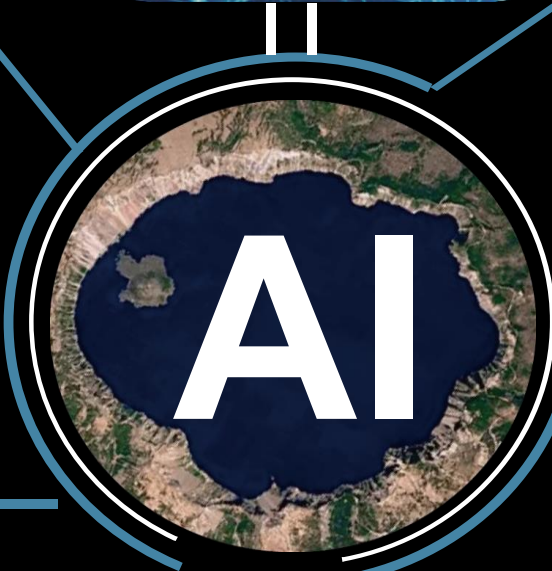
24/7 Remote Monitoring via App



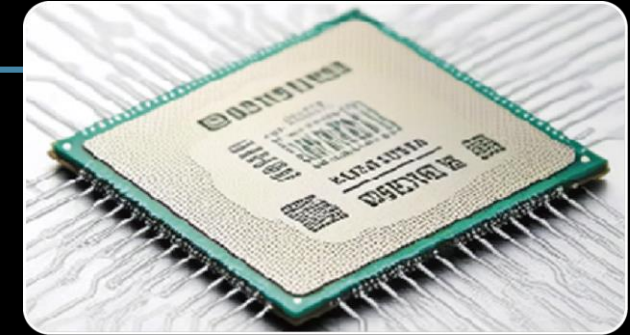
Smart Faucet with Real-Time Water Insights



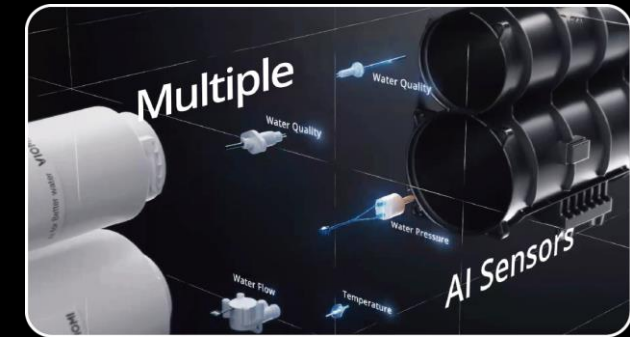
AI-Powered Water Management System



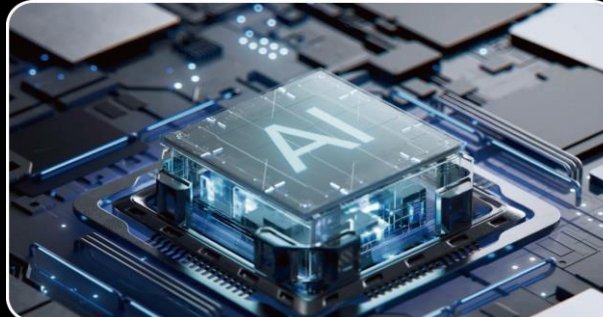
RFID Technology for Anti-counterfeiting



Built-in Smart Sensor Systems



Integrated AI Chip Architecture



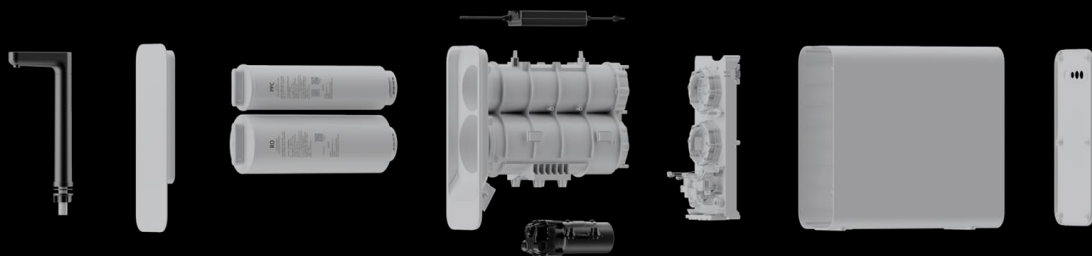
Globally Leading, Integrated Water Purifier Gigafactory

➤ High-Level Automation:

Fully automatic production line for RO Rolling Film (800G-2000G)



➤ Comprehensive, Integrated Industrial Chain



5,000,000 Units

Annual water purifier production capacity (planned)

30,000,000 Units

Annual filter production capacity (planned)

\$150 Million

Total planned investment



Strong Supply Chain Capabilities Support Global Reach



US

Under-sink Reverse
Osmosis + Refrigeration



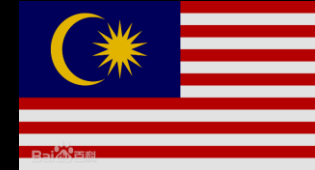
China

Under-sink Reverse
Osmosis + Heating/Mineral



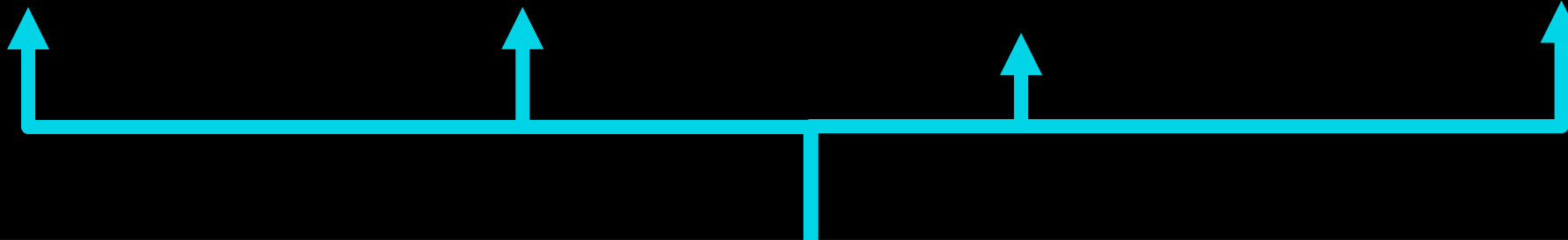
EU

Under-sink Reverse Osmosis +
Refrigeration / Sparking



Southeast Asia

Desktop + Refrigeration



RO membrane / filter
materials / filter



Integrated smart
pump



3D integrated
waterway



Smart
faucet

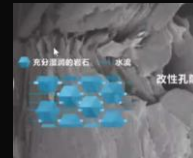


Integrated system

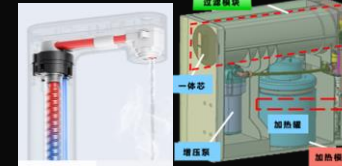


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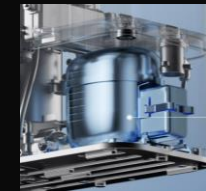
Mineralization
system



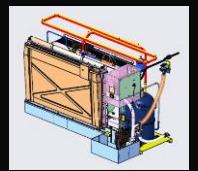
Heating system



Refrigeration
system

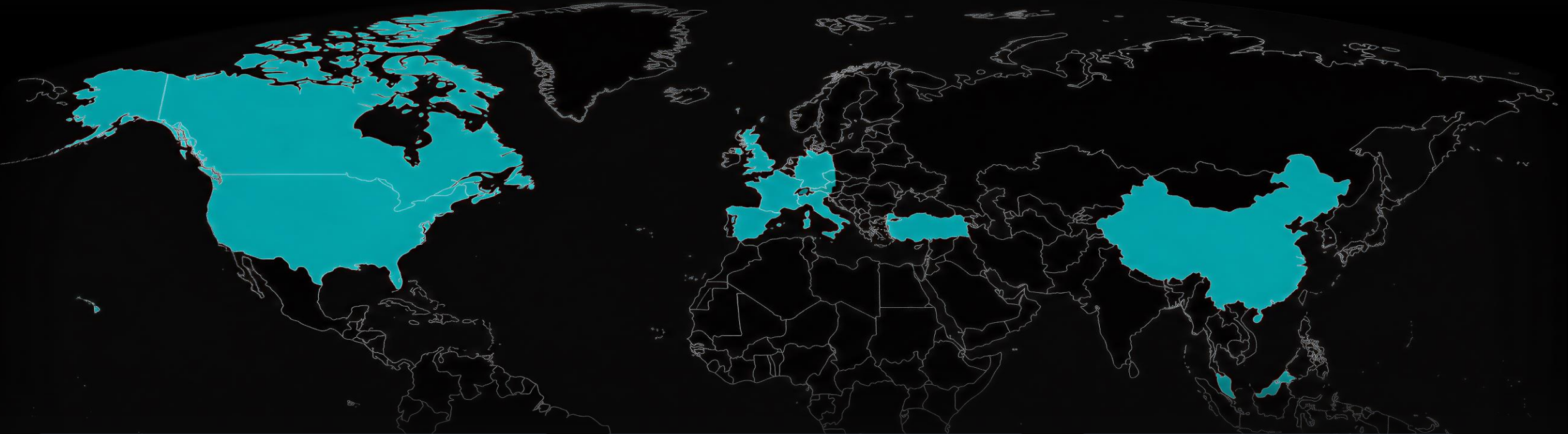


Ice making
system



Omnichannel Distribution Network Powers Global Market Access

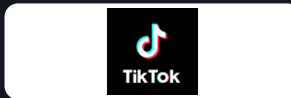
Achieving international market penetration and comprehensive domestic coverage with leading **eCommerce platforms**, **offline outlets** and **global strategic partners**.



DOMESTIC ONLINE CHANNELS



GLOBAL ONLINE CHANNELS



STRATEGIC PARTNERS



Overseas Market Recent Developments



2026 Canton Fair, Guangzhou

April 15~19, 2026



VIOMI showcased the Inno i1 mineral purifier at the Singapore CEE Tech Show

May 29~31, 2026



VIOMI water purifiers were top ranked during Amazon Prime Day

June 23~26, 2026



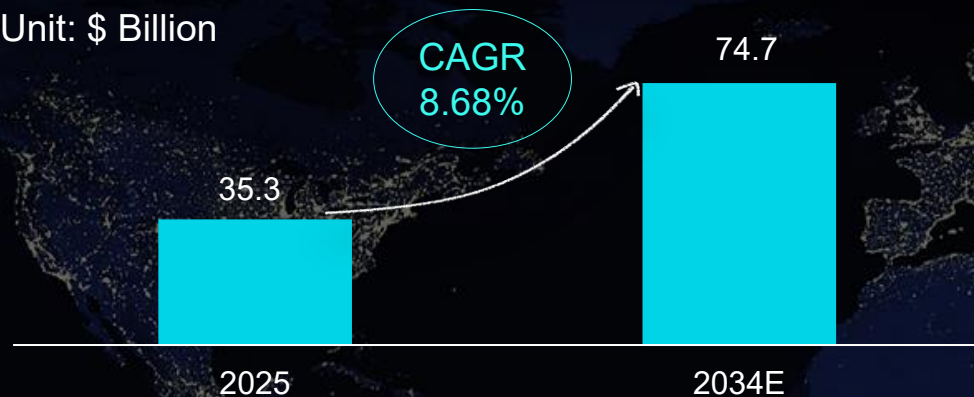
Daly'a Fest in Kelantan, Malaysia

July 9, 2026

Riding the Global Wave: Water Purification's High-Growth Era

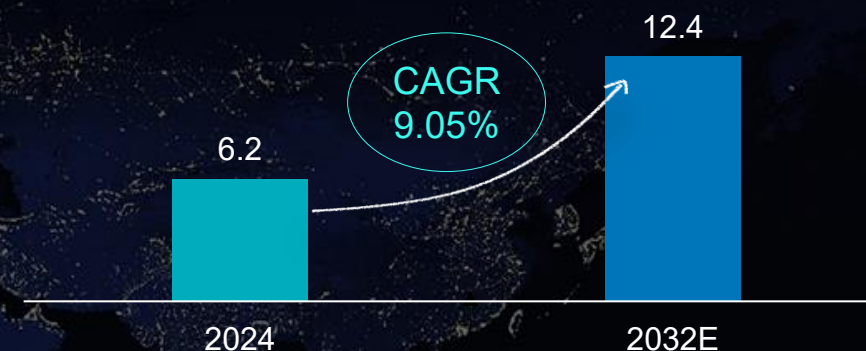
Fast-growing Global Market

Unit: \$ Billion

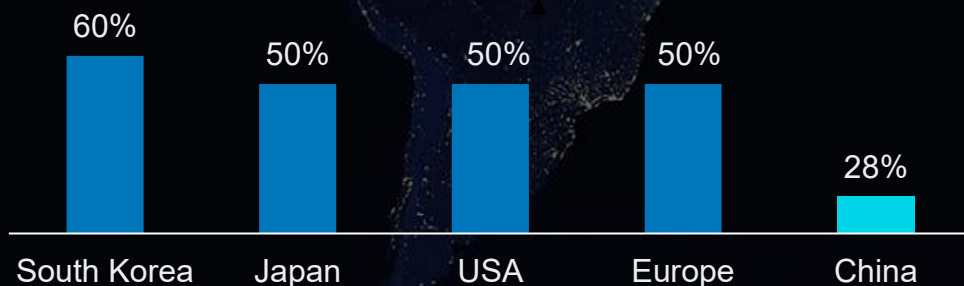


Chinese Market Scale Forecast

(\$ Billion)



Water Purification Market Penetration in Major Countries and Regions



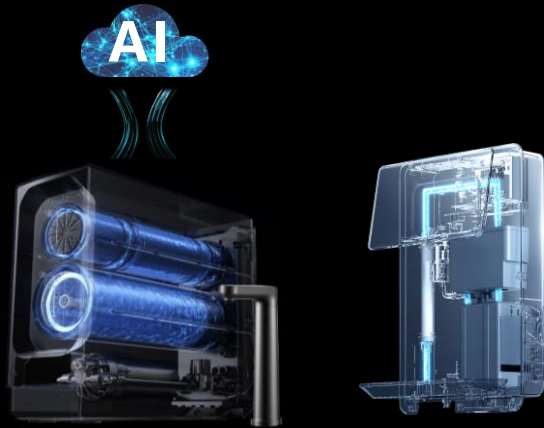
U.S. Market Scale Forecast

(\$ Billion)



Diversified Growth Strategy to Drive Long-Term Value

Technology & Product Innovation



Manufacturing Capability Enhancement



Global Expansion





Appendix

Selected Unaudited Financial Data

Selected Unaudited Income Statement

(in thousands)	Six Months Ended		
	June 30, 2025 (RMB)	June 30, 2026 (RMB)	June 30, 2026 (USD)
Net Revenues	1,477,619	739,996	109,062
Cost of revenues	(1,086,467)	(562,316)	(82,875)
Gross Profit	391,152	177,680	26,187
Operating expenses			
Research and development expenses	(89,313)	(96,059)	(14,157)
Selling and marketing expenses	(129,034)	(109,556)	(16,147)
General and administrative expenses	(63,029)	(41,401)	(6,102)
Total operating expenses	(281,376)	(247,016)	(36,406)
Other income, net	9,071	18,604	2,742
Income (loss) from operations	118,847	(50,732)	(7,477)
Interest and investment income, net	18,687	14,479	2,134
Income (loss) before income tax expenses	137,534	(36,253)	(5,343)
Income tax (expenses) benefits	(17,006)	9,486	1,398
Net Income (Loss)	120,528	(26,767)	(3,945)
Less: Net income (loss) attributable to the non-controlling interest shareholders	133	(481)	(71)
Net Income (Loss) Attributable to Ordinary Shareholders of the Company	120,395	(26,286)	(3,874)
Share-based compensation expenses	7,160	6,672	983
Non-GAAP Net Income (Loss) Attributable to Ordinary Shareholders of the Company⁽¹⁾	127,555	(19,614)	(2,891)

Note

1. "Non-GAAP net (loss) income attributable to ordinary shareholders of the Company" is defined as net (loss) income attributable to ordinary shareholders of the Company excluding share-based compensation expenses.

Selected Unaudited Balance Sheet

(in thousands)	As of December 31, 2025 (RMB)	As of June 30, 2026 (RMB)	As of June 30, 2026 (USD)
Assets			
Current Assets			
Cash and cash equivalents	806,599	603,790	88,988
Restricted cash	164,431	153,338	22,599
Short-term deposits	257,950	279,247	41,156
Short-term investments	82,598	120,805	17,804
Accounts and notes receivable from third parties	24,535	27,015	3,982
Accounts receivable from related parties	340,173	389,918	57,467
Inventories, net	126,879	116,355	17,149
Prepaid expenses and other current assets	157,096	99,361	14,644
Total Current Assets	1,960,461	1,790,366	263,868
Property, plant and equipment, net	305,432	311,399	45,895
Land use rights, net	56,631	55,995	8,253
Total Non-current Assets	430,487	466,870	68,809
Total Assets	2,390,948	2,257,236	332,677
Current Liabilities			
Accounts and notes payable	517,878	473,936	69,850
Accrued expenses and other liabilities	157,043	138,854	20,466
Short-term borrowing	40,000	50,000	7,369
Income tax payables	1,439	5,261	775
Long-term borrowing-current portion	25,061	24,959	3,679
Total Current Liabilities	753,480	708,406	104,408
Long-term borrowing	51,666	39,187	5,775
Total Non-current Liabilities	105,204	90,532	13,342
Total Liabilities	858,684	798,938	117,750
Total Shareholders' Equity	1,532,264	1,458,298	214,927
Total Liabilities and Shareholders' Equity	2,390,948	2,257,236	332,677



Thank You!

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